



Annual Report  
&  
Financial Statement

2006\*

(\*includes partial year 2005)

**NorCal Collie Rescue**

a 501(c)(3) non-profit public benefit corporation  
California Corporation # C2798651  
EIN 20-3381549

## **NorCal Collie Rescue 2006 Annual Report**

### **Mission Statement: (from Article 2 of Articles of Incorporation):**

NorCal Collie Rescue is organized under the non-profit public benefit Corporation Law of California for charitable purposes. The specific purposes for which this corporation is organized are to prevent cruelty to animals by rescuing and rehoming purebred collies and to assist the public by promoting means to prevent purebred collies and other dogs from needing to be rescued and rehomed

### **Background:**

NorCal Collie Rescue was incorporated on August 29, 2005 because of the great need to rescue and rehome purebred collies in northern California and border counties of Nevada and Oregon. Approximately 50 collies per year in northern California and surrounding areas are at risk of euthanasia in shelters or face being surrendered to shelters by owners unable or unwilling to care for their purebred collie. At the same time, many future pet owners are looking for purebred collies but these potential owners do not want to raise a puppy, do not want to support the commercial pet trade and possibly puppy mills, cannot wait until a breeder has a litter of purebred collies available, or prefer to rescue and rehome a dog. At the time of incorporation, no other organization existed capable of filling this role in northern California.

### **Website and public information:**

<http://www.calcollierescue.org>

### **NorCal Collie Rescue board of directors and officers:**

Andrea Moss (President)  
Karen Boselly (Secretary)  
Cathy Toft (Treasurer)

### **NorCal Collie Rescue area coordinators:**

Andrea Moss – Bay Area  
Sherry Luttrell – Bay Area  
Karen Boselly – Mid-Central Valley  
Cathy Toft – Sacramento Valley, Sierra foothills

### **Assistant and mentee area coordinators:**

Billie Reiydelle – Bay Area (mentor: Andrea Moss)  
Lori Hahn – assistant to Cathy Toft

**Executive summary of 2006 financial statement and analyses** (see attached appendices):

1. NCR took in 36 collies in 2006 and 58 collies total since its incorporation in August 2005. Of those collies, 52 were rehomed in 2005-6, and 6 were withdrawn and placed by their original owners. NCR also assisted the rehoming of 13 collies through referrals of owners and new forever homes, without taking NCR ownership of the collies. NCR therefore assisted in rehoming 70 purebred collies in northern California and adjacent Nevada in a 16-month period. This rate equals a little over 4 collies per month—thus one collie, at risk, per week comes to the attention of NCR volunteers.
2. For most of 2005-2006, only three area coordinators were available to intercept and assist these 70 collies. A fourth area coordinator joined the team at the end of 2006. Each dog, including the referrals, requires significant amounts of time in phone calls, emails, driving to shelters, veterinarians, home visits, supervising volunteers, and care of foster dogs that are often ill and severely neglected. This workload is not sustainable long term for this small number of area coordinators.
3. In 2006, NCR's income from donations and adoption fees was \$13,541. Of this total, 39% came from adoption fees.
4. In addition, NCR received \$1,400 for the independent Eddy Fund, founded by President Andrea Moss to assist owners whose collies have debilitating genetic problems than can be cured or repaired, allowing the collies then to have a longer life free of suffering.
5. In 2006, NCR's costs of operation were \$7,806, with by far the majority going to veterinary care (81%). Overhead (administrative and fundraising costs) was 8.5%.
6. In 2006, NCR's net income was \$5,734.
7. The NCR costs in item 5 did not include all legitimate costs of conducting the exempt purpose of NCR. Volunteers subsidized many legitimate costs, primarily: mileage for dog transport, home checks and other NCR business; phone bills; office supplies; postage, dog food and miscellaneous supplies; and major equipment such as crates and kennels used entirely for the rescued collies. NCR did not reimburse these costs because of uncertainty over the expected income. However, the area coordinators kept a record of these costs for their own tax returns. This unreimbursed subsidy is estimated to be between \$1,500 - \$2,500 per year per area coordinator. In 2006, NCR had 3 area coordinators, suggesting that NCR did not operate profitably in 2006, but rather experienced a deficit of at least several hundred dollars.
8. For the 52 completed adoptions, cost per dog was \$180. The average adoption fee was \$226, and average donation per dog transaction (from relinquishing owners, breeders, adopters or other benefactors) was \$86. The estimated NCR volunteer subsidy per dog was \$142. NCR recorded an average net income per dog of \$149; with the unreimbursed volunteer subsidy, the actual net income per dog was \$7.
9. NCR has a goal of maintaining a bank account lower limit of \$10,000 for emergencies and catastrophic but curable health conditions, so that no needy collie at risk that comes to the attention of NCR volunteers will go without aid from NCR.
10. The average age of collie coming into NCR was 4.5 years; the median age 5 years.

**Appendix 1: NorCal Collie Rescue Financial Statement  
January through December 2006**

Income	
Donations and Contributions	
Angel Fund	551.80
Eddy Fund	[1,440.00]
General Fund	7,789.74
Total Donations and Contributions	9,763.95
Program Fees	5,200.00
Total Income	14,981.54
Total Income minus Eddy Fund	<u>13,541.54</u>
Donations % income	= 61%
Adoption fess % income	= 39%
Expense	
Administrative	
Corporate fees	25.00
Office supplies	42.51
Postage and delivery	70.35
Total Administrative	<u>137.86</u>
Dog -non veterinary	
Deposit refunds	75.00
Fees-Animal Control	11.00
Grooming	135.00
Other refunds	250.00
Supplies	375.42
Total Dog -non veterinary	11% of expenses <u>846.42</u>
Fundraising	
Gifts to donors	120.01
Newsletter	387.12
Store	21.57
Total Fundraising	<u>528.70</u>
Veterinary care	-- 81% of expenses <u>6,293.96</u>
Total Expense	<u>7,806.94</u>
Net Income	7,174.60
Net Income - NCR only (minus Eddy Fund)	<u>5,734.60</u>
Total overhead costs (Admin + Fundraising)	666.56
Overhead rate	8.5%

**Appendix 2: Estimate of Volunteer Subsidy  
Based on 2005 IRS records of volunteers**

<b>Logged mileage</b>	<b>IRS allowed \$0.445</b>
Total	\$1,801
Dog-related travel	\$1,192
Board meetings (2)	\$152
NCR errands	\$31
Fairs	\$209
Other volunteering	\$215
 <b>Total reimbursable mileage</b>	 <b><u>\$1,443</u></b>
(Does not include board meetings, other volunteering)	
 <b>Out of pocket costs</b>	
Telephone (collie line)	\$480
Total long distance calls	No estimate available
 Postage	 \$145
Office supplies	\$67
Dog supplies	\$233
Dog equipment inventory	\$100
Fundraising supplies	\$558
Gifts and promotions	\$716
 <b>Total reimbursable costs*</b>	 <b><u>\$1,025.47</u></b>
(does not include gifts/promotions)	
<b>Total estimated subsidy:</b>	<b><u>\$2,459.11</u></b>

Minimum subsidy: **\$2000 per area coordinator per year**  
 Estimated subsidy/dog\* **\$142 per dog per year**  
 \*dog related travel, food and dog-related supplies only.

**Appendix 3: Analysis of NCR dogs 2005-2006**  
**A. Analysis of income and cost per dog**

**NCR 2005-2006 Dog intake/adoption summary**

**Number of dogs:**

<b>Total dog transactions: 2005-2006</b>	<b>58</b>	(includes 6 withdrawals)
2005	22	-5 withdrawals
2006	36	-1 withdrawal
<b>Total dog adoptions 2005-2006</b>	<b>52</b>	-6 withdrawals

**2006/Area Coordinator**

Karen Boselly	10
Andrea Moss	10
Cathy Toft	10
Jean Roberts	6

**Average income/dog**

2005-2006 basis

Adoption fee per dog adopted (52)	\$226	
Donation per dog transaction (58)	\$ 86	(includes withdrawals)
Volunteer (AC) subsidy per dog handled	\$142	
Average cost/dog	\$180	
Average net income/dog without subsidy	\$149	
Average net income/dog with subsidy est.	\$ 7	

**B. Analysis of age structure**

<b>Age structure</b>	in years
Average age of dog	4.5
model age	4
median age	5
< 1 yr	11
1-2 yr	9
3-5 yr	16
6-8 yr	12
9-10 yr	8
> 10 yr	1

**C. Appendix 5: NRC Collies 2005-6**

<b>Tag number</b>	<b>Intake Date</b>	<b>Adoption date</b>	<b>Name</b>	<b>Tag number</b>	<b>Intake Date</b>	<b>Adoption date</b>	<b>Name</b>
301	09/04/05	10/18/05	Robbie	460	12/17/05	03/27/06	Bobby
302	09/30/05	11/28/05	Pinkie	461	12/17/05	01/21/06	Lulu
303	09/18/05	10/05/05	Spirit	470	12/18/05	01/07/06	Aspen
304	04/23/06	05/07/06	Dodger	471	05/19/06	05/19/06	Chip
304	09/22/05	11/22/05	Dodger	472	05/17/06	05/21/06	Sophie
305	09/28/05	01/20/06	Kaylee	473	06/02/06	06/12/06	Rita
306	09/28/05	10/10/05	Porker	474	06/16/06	07/16/06	Moe
310	10/11/05	11/30/05	Parker	475	06/18/06	08/08/06	Rajah
315	11/05/05	01/01/06	Cinnamon	476	06/27/06	08/27/06	Sioux
316	11/12/05	12/17/05	Jackie	477	07/08/06	08/27/06	Poser
324	08/05/06	10/07/06	Wyatt	478	07/08/06	11/19/06	Laddie
325	03/26/06	06/18/06	Poomba	479	12/09/06	04/12/07	David
332	12/17/05	01/15/06	Shasta	480	12/27/06	01/07/07	Monty
336	06/24/06	1/7/2007	Scout				
340	01/21/06	05/22/06	Peter				
341	10/07/05	11/27/05	Kamila				
342	10/17/05	10/28/05	Sienna				
346	03/27/06	05/16/06	Chase				
347	06/23/06	06/23/06	Sundance				
348	06/23/06	09/02/06	Rusty				
349	06/23/06	09/02/06	Tuffy				
350	08/29/06	09/08/06	Dakota				
351	11/18/06	12/03/06	Merlin				
352	12/10/06	12/10/06	Vinnie				
353	12/21/06	2/3/2007	Sunny				
354	12/21/06	01/20/07	Gavin				
355	12/21/06	01/07/07	Mac				
356	12/21/06	01/14/07	Kaiya				
357	12/22/06	2/11/2007	Abbie				
392	11/03/05	11/26/05	Elayna				
393	11/03/05	12/15/05	Nieamh				
394	11/19/06	12/29/06	Chad				
396	11/19/06	11/21/06	Laddie				
397	01/12/06	01/14/06	Boyfriend				
398	01/05/06	01/22/06	Houdini				
399	01/05/06	01/28/06	Josh				
400	01/05/06	01/18/06	Cookie				
451	08/29/06		Chloe				
459	10/14/06	10/25/06	Sasha				

**Appendix 6: NCR Referrals 2005-6– Purebred Collies\***

<b>Referral number</b>	<b>Referral date</b>	<b>Name</b>
1	08/28/05	Colleen
2	10/29/05	Lucky
3	11/23/05	Prince
4	12/19/05	Skye
5	03/29/06	Enya
6	04/02/06	Teddy
7	04/15/06	Delilah Rose
8	04/26/06	Jacob
9	06/02/06	Tig
10	07/28/06	Oliver
11	09/17/06	Emma
12	11/06/06	Mackie
13	11/17/06	Daphne

\*Referrals: These are purebred collies that came to the attention of NCR volunteers. These dogs were never taken into NCR ownership to be adopted out by NCR. However, NCR volunteers arranged or facilitated the direct adoption of these dogs, either from shelters or relinquishing owners. In most cases, adopters were NCR applicants who had passed home visits or initial screening of their application.